

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	4,721,640,100		\$	5,709,281,200		\$	5,588,975,000		\$	7,073,810,800		\$	7,540,193,400		\$	8,390,096,500	
Ethnicity																		
All Minority	\$	1,181,758,400	25%	\$	1,526,490,100	27%	\$	1,609,749,300	29%	\$	2,008,851,700	28%	\$	2,229,713,700	30%	\$	2,671,288,700	32%
AMERICAN INDIAN	\$	23,094,300	0%	\$	27,103,800	0%	\$	22,861,000	0%	\$	39,293,000	1%	\$	24,841,900	0%	\$	51,030,300	1%
ASIAN OR PACIFI	\$	862,449,100	18%	\$	1,134,781,900	20%	\$	1,205,510,300	22%	\$	1,437,158,400	20%	\$	1,643,681,600	22%	\$	1,932,650,800	23%
BLACK	\$	76,001,400	2%	\$	95,261,100	2%	\$	112,915,500	2%	\$	129,207,900	2%	\$	155,133,600	2%	\$	195,269,900	2%
HISPANIC	\$	220,213,600	5%	\$	269,343,300	5%	\$	268,462,500	5%	\$	403,192,400	6%	\$	406,056,600	5%	\$	492,337,700	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	454,349,700	10%	\$	656,794,900	12%	\$	868,625,600	16%	\$	969,336,900	14%	\$	1,019,400,100	14%	\$	1,237,423,500	15%
WHITE	\$	3,085,532,000	65%	\$	3,525,996,200	62%	\$	3,110,600,100	56%	\$	4,095,622,200	58%	\$	4,291,079,600	57%	\$	4,481,384,300	53%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	785,369,400	17%	\$	902,817,000	16%	\$	924,651,700	17%	\$	1,125,303,700	16%	\$	1,215,321,000	16%	\$	1,279,751,300	15%
Female Owned more than 50%	\$	600,604,300	13%	\$	726,684,600	13%	\$	686,774,200	12%	\$	908,632,200	13%	\$	1,078,138,900	14%	\$	1,237,072,800	15%
Male Owned	\$	3,335,666,400	71%	\$	4,079,779,600	71%	\$	3,977,549,100	71%	\$	5,039,874,900	71%	\$	5,246,733,500	70%	\$	5,873,272,400	70%
Veteran	\$	198,698,200	4%	\$	202,297,700	4%	\$	191,940,000	3%	\$	347,416,200	5%	\$	388,929,700	5%	\$	311,346,000	4%
EXISTING BUSINESS	\$	3,441,623,300	73%	\$	4,231,315,000	74%	\$	4,019,185,400	72%	\$	4,741,041,900	67%	\$	4,790,239,900	64%	\$	5,375,213,900	64%
NEW BUSINESS	\$	1,271,863,100	27%	\$	1,469,595,200	26%	\$	1,551,879,700	28%	\$	2,314,053,400	33%	\$	2,725,502,000	36%	\$	2,991,770,900	36%
Rural	\$	800,821,300	17%	\$	825,822,900	14%	\$	928,936,900	17%	\$	1,200,085,800	17%	\$	1,188,788,900	16%	\$	1,191,993,600	14%
Urban	\$	3,920,818,800	83%	\$	4,883,458,300	86%	\$	4,660,038,100	83%	\$	5,873,725,000	83%	\$	6,351,404,500	84%	\$	7,198,102,900	86%
Export	\$	151,257,400	3%	\$	311,322,600	5%	\$	381,461,800	7%	\$	456,852,400	6%	\$	458,079,300	6%	\$	1,155,139,300	14%
CAPLine	\$	90,302,100	2%	\$	189,223,800	3%	\$	127,677,200	2%	\$	161,958,500	2%	\$	104,400,000	1%	\$	81,464,400	1%
PLP	\$	2,421,208,900	51%	\$	3,114,235,100	55%	\$	3,309,919,300	59%	\$	4,360,855,000	62%	\$	4,802,931,700	64%	\$	5,727,026,400	68%
Express	\$	577,028,200	12%	\$	556,810,700	10%	\$	533,812,200	10%	\$	686,683,300	10%	\$	705,911,500	9%	\$	658,748,000	8%
\$150K and Under	\$	483,033,600	10%	\$	468,756,400	8%	\$	529,770,100	9%	\$	716,853,500	10%	\$	734,332,500	10%	\$	696,962,700	8%
>\$150K - \$350K	\$	659,575,900	14%	\$	730,027,000	13%	\$	657,805,800	12%	\$	808,701,700	11%	\$	868,533,600	12%	\$	914,379,600	11%
>\$350K - \$2M	\$	2,438,010,100	52%	\$	3,024,567,000	53%	\$	2,810,178,800	50%	\$	3,353,962,000	47%	\$	3,655,990,100	48%	\$	3,832,548,700	46%
>\$2M	\$	1,141,020,500	24%	\$	1,485,930,800	26%	\$	1,591,220,300	28%	\$	2,194,293,600	31%	\$	2,281,337,200	30%	\$	2,946,205,500	35%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	14,698		15,118		15,213		19,558		20,858		19,888	
Ethnicity												
All Minority	3,193	22%	3,439	23%	3,673	24%	4,650	24%	5,460	26%	5,164	26%
AMERICAN INDIAN	121	1%	125	1%	121	1%	137	1%	125	1%	143	1%
ASIAN OR PACIFI	1,649	11%	1,883	12%	2,015	13%	2,471	13%	2,789	13%	2,668	13%
BLACK	404	3%	367	2%	442	3%	572	3%	770	4%	746	4%
HISPANIC	1,019	7%	1,064	7%	1,095	7%	1,470	8%	1,776	9%	1,607	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,330	9%	1,539	10%	1,828	12%	2,777	14%	2,539	12%	2,764	14%
WHITE	10,175	69%	10,140	67%	9,712	64%	12,131	62%	12,859	62%	11,960	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,302	16%	2,376	16%	2,385	16%	2,855	15%	2,947	14%	2,731	14%
Female Owned more than 50%	2,420	16%	2,472	16%	2,488	16%	3,409	17%	3,830	18%	3,625	18%
Male Owned	9,976	68%	10,270	68%	10,340	68%	13,294	68%	14,081	68%	13,532	68%
Veteran	786	5%	743	5%	718	5%	910	5%	1,055	5%	1,025	5%
EXISTING BUSINESS	10,143	69%	10,422	69%	10,537	69%	13,125	67%	12,636	61%	12,391	62%
NEW BUSINESS	4,547	31%	4,686	31%	4,652	31%	6,392	33%	8,188	39%	7,470	38%
Rural	2,096	14%	1,818	12%	2,498	16%	3,118	16%	3,524	17%	3,041	15%
Urban	12,602	86%	13,300	88%	12,715	84%	16,440	84%	17,334	83%	16,847	85%
Export	274	2%	382	3%	493	3%	547	3%	591	3%	1,399	7%
CAPLine	119	1%	247	2%	173	1%	210	1%	156	1%	126	1%
PLP	3,884	26%	4,230	28%	3,885	26%	4,787	24%	5,484	26%	6,993	35%
Express	7,825	53%	7,190	48%	7,477	49%	10,064	51%	10,797	52%	9,148	46%
\$150K and Under	8,769	60%	8,180	54%	8,856	58%	11,783	60%	12,602	60%	10,984	55%
>\$150K - \$350K	2,642	18%	2,895	19%	2,550	17%	3,127	16%	3,287	16%	3,463	17%
>\$350K - \$2M	2,911	20%	3,558	24%	3,287	22%	3,935	20%	4,220	20%	4,504	23%
>\$2M	376	3%	485	3%	520	3%	713	4%	749	4%	937	5%

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	2012			2013			2014			2015			2016			2017		
All 504	\$	1,861,514,000		\$	1,877,620,000		\$	1,416,031,000		\$	1,424,168,000		\$	1,609,024,000		\$	1,754,918,000	
Ethnicity																		
All Minority	\$	399,811,000	21%	\$	430,148,000	23%	\$	348,099,000	25%	\$	358,468,000	25%	\$	460,921,000	29%	\$	548,076,000	31%
AMERICAN INDIAN	\$	2,602,000	0%	\$	842,000	0%	\$	1,748,000	0%	\$	2,689,000	0%	\$	4,185,000	0%	\$	760,000	0%
ASIAN OR PACIFI	\$	287,766,000	15%	\$	319,100,000	17%	\$	256,715,000	18%	\$	231,162,000	16%	\$	337,441,000	21%	\$	398,878,000	23%
BLACK	\$	22,659,000	1%	\$	35,799,000	2%	\$	18,137,000	1%	\$	19,542,000	1%	\$	16,509,000	1%	\$	39,189,000	2%
HISPANIC	\$	86,784,000	5%	\$	74,407,000	4%	\$	71,499,000	5%	\$	105,075,000	7%	\$	102,786,000	6%	\$	109,249,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	95,560,000	5%	\$	142,448,000	8%	\$	124,546,000	9%	\$	123,370,000	9%	\$	128,078,000	8%	\$	138,536,000	8%
WHITE	\$	1,366,143,000	73%	\$	1,305,024,000	70%	\$	943,386,000	67%	\$	942,330,000	66%	\$	1,020,025,000	63%	\$	1,068,306,000	61%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	9,219,000	0%	\$	8,489,000	0%	\$	6,170,000	0%	\$	5,661,000	0%	\$	4,918,000	0%	\$	65,494,000	4%
Female Owned more than 50%	\$	205,104,000	11%	\$	226,968,000	12%	\$	153,628,000	11%	\$	174,337,000	12%	\$	199,803,000	12%	\$	200,591,000	11%
Male Owned	\$	1,647,191,000	88%	\$	1,642,163,000	87%	\$	1,256,233,000	89%	\$	1,244,170,000	87%	\$	1,404,303,000	87%	\$	1,488,833,000	85%
Veteran	\$	103,620,000	6%	\$	70,696,000	4%	\$	57,610,000	4%	\$	54,727,000	4%	\$	52,061,000	3%	\$	53,168,000	3%
EXISTING BUSINESS	\$	1,630,462,000	88%	\$	1,595,598,000	85%	\$	1,173,096,000	83%	\$	1,192,317,000	84%	\$	1,308,919,000	81%	\$	1,502,596,000	86%
NEW BUSINESS	\$	231,052,000	12%	\$	282,022,000	15%	\$	242,935,000	17%	\$	231,851,000	16%	\$	300,105,000	19%	\$	252,322,000	14%
Rural	\$	429,603,000	23%	\$	417,049,000	22%	\$	315,674,000	22%	\$	326,660,000	23%	\$	358,528,000	22%	\$	370,406,000	21%
Urban	\$	1,431,911,000	77%	\$	1,460,571,000	78%	\$	1,100,357,000	78%	\$	1,097,508,000	77%	\$	1,250,496,000	78%	\$	1,384,512,000	79%
Export	\$	54,272,000	3%	\$	61,890,000	3%	\$	76,069,000	5%	\$	71,076,000	5%	\$	61,612,000	4%	\$	19,932,000	1%
\$150K and Under	\$	35,319,000	2%	\$	33,671,000	2%	\$	25,423,000	2%	\$	20,893,000	1%	\$	19,793,000	1%	\$	23,502,000	1%
>\$150K - \$350K	\$	214,075,000	12%	\$	214,890,000	11%	\$	142,360,000	10%	\$	144,741,000	10%	\$	133,637,000	8%	\$	149,070,000	8%
>\$350K - \$2M	\$	1,132,020,000	61%	\$	1,139,120,000	61%	\$	844,190,000	60%	\$	894,524,000	63%	\$	874,125,000	54%	\$	985,088,000	56%
>\$2M	\$	480,100,000	26%	\$	489,939,000	26%	\$	404,058,000	29%	\$	364,010,000	26%	\$	581,469,000	36%	\$	597,258,000	34%

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	2012		2013		2014		2015		2016		2017	
All 504	2,807		2,813		1,997		1,996		1,957		2,190	
Ethnicity												
All Minority	556	20%	581	21%	400	20%	422	21%	416	21%	518	24%
AMERICAN INDIAN	7	0%	2	0%	3	0%	7	0%	5	0%	2	0%
ASIAN OR PACIFI	337	12%	356	13%	226	11%	228	11%	234	12%	308	14%
BLACK	48	2%	52	2%	30	2%	32	2%	24	1%	48	2%
HISPANIC	164	6%	171	6%	141	7%	155	8%	153	8%	160	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	131	5%	171	6%	145	7%	144	7%	155	8%	149	7%
WHITE	2,120	76%	2,061	73%	1,452	73%	1,430	72%	1,386	71%	1,523	70%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	12	0%	12	0%	6	0%	9	0%	7	0%	108	5%
Female Owned more than 50%	390	14%	431	15%	301	15%	306	15%	316	16%	325	15%
Male Owned	2,405	86%	2,370	84%	1,690	85%	1,681	84%	1,634	83%	1,757	80%
Veteran	155	6%	137	5%	98	5%	85	4%	95	5%	83	4%
EXISTING BUSINESS	2,486	89%	2,492	89%	1,712	86%	1,705	85%	1,696	87%	1,919	88%
NEW BUSINESS	321	11%	321	11%	285	14%	291	15%	261	13%	271	12%
Rural	763	27%	698	25%	487	24%	506	25%	488	25%	566	26%
Urban	2,044	73%	2,115	75%	1,510	76%	1,490	75%	1,469	75%	1,624	74%
Export	68	2%	70	2%	79	4%	82	4%	61	3%	18	1%
\$150K and Under	324	12%	313	11%	230	12%	184	9%	183	9%	208	9%
>\$150K - \$350K	863	31%	883	31%	592	30%	587	29%	540	28%	594	27%
>\$350K - \$2M	1,460	52%	1,460	52%	1,051	53%	1,106	55%	1,052	54%	1,200	55%
>\$2M	160	6%	157	6%	124	6%	119	6%	182	9%	188	9%

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